

## Chapter 6419

Seeing that the other party accepted the offer,

Duncan struck while the iron was hot and said,

“Let’s sign an agreement.”

“I will pay you 50% first, which is 200,000 US dollars.”

“You don’t need to go through the transfer procedures with me immediately.”

“You just need to help me appease all the workers and completely free up this place for me to complete the upgrade.”

“I will pay you the remaining 200,000 US dollars within two months.”

After that, Duncan added,

“I am not in a hurry for transfer,”

“So it is still under your name,”

“And you don’t have to worry about me defaulting on the debt.”

The other party thought for a while and felt that what Duncan said was not wrong.

If the factory is not changed,

Then he does not have to bear any risks,

And he has received the 200,000 US dollars in advance.

What's more, no matter who buys his factory now,

It is probably impossible to pay the money directly.

It is okay to encounter such a plan to upgrade and transform.

If you encounter the kind of people who do not plan to upgrade,

And only plan to continue to open the existing hardware,

It will be more troublesome because they will definitely evaluate all the equipment.

There are many problems with this old equipment,

And it will take a long time to argue.

So he nodded and said, "As long as you can guarantee that the remaining funds will be given to me within two months,"

"I will have no problem."

Then he added, "Since we have to sign an agreement,"

"Should we also include this clause?"

"If I don't get the remaining 200,000 within two months,"

"Do I need to take any measures or claim compensation?"

Duncan said readily, "Sure, we'll draft an agreement and include the payment cycle."

"If something happens to me within two months and I fail to give you the remaining 200,000,"

"Then the factory will be returned to you,"

"And you only need to return me 100,000 of the 200,000 dollars I gave you,"

"Which is equivalent to you getting 100,000 US dollars for free."

The man looked at Duncan in surprise and asked him,

“Are you serious?”

“Of course.”

Duncan smiled and said, “Let’s put this clause in the agreement.”

The other party was completely relieved when he heard this.

In this way, not only would he not face any risks,

But he would be able to advance and retreat freely.

It was simply perfect.

So, he said very straightforwardly:

“No problem, I’ll do as you say!”

After that, he smiled slightly and whispered to Duncan:

“In fact, when you upgrade the production line,”

“There is no need to pay the workers outside.”

“As long as I tell them to stop working today,”

“They have to go back home obediently.”

“In a few days, I will tell them to go back to work,”

“And they have to come back obediently.”

“It doesn’t matter if they find other jobs in the meantime,”

“Because in this small town, working in my food factory is definitely their best choice for work!”

“My place is only a few kilometers away from home,”

“And it is very easy for them to ride a bike or even walk.”

“As for the salary, although it is not very high, it is the highest salary they can get near home.”

“If they want to earn more, they have to go to the port dozens of kilometers away from home,”

“Or even go out to sea with fishing boats.”

“In that case, they may earn dozens of dollars more per month,”

“But the commuting cost will be much higher.”

“Sometimes they can’t go home for a long time,”

“So they won’t go to the port unless it is absolutely necessary.”

Duncan looked at the other party’s confident face smiled and said,

“I have always been a safe person.”

“If I upgrade your place, I will gradually build it into a large factory with high production capacity and high quality.”

“Some competitors may not take you seriously before,”

“But once they know that I am going to upgrade here,”

“They will definitely regard me as a big threat;”

“If I were your competitor, I would poach all the potential workers here before the upgrade is completed.”

“It would only cost a small price to prevent this place from starting work on time.”

“Your workers should all be skilled technicians in canning.”

“If they are poached, temporary recruitment will require training and adjustment,”

“And this place may not be able to start work normally for several months.”

“For those who do not have a sufficient capital chain and are anxious to start work and get paid,”

“The capital chain may be broken directly after a few months.”

The other party was surprised and said with some enlightenment:

“I have never thought about what you said...”

“It seems that I am really not cut out for business...”

“I only know to keep the business in front of me and make money,”

“And I have never thought about how to make it bigger and stronger.”

“But with my brain, I guess I don’t have it.”

“The strength to become bigger and stronger, let alone the pattern.”

Duncan nodded and said: “So you just do what I said,”

“After the contract is signed, let these workers go home first,”

“But tell them that this is just paid leave,”

“Half of the salary will be paid and the other half will be given to them when they come back to work.”

“In addition, they must keep this money a secret,”

“And they must not go to work elsewhere,”

“Otherwise we will ask them to return it and ask them for compensation.”

The other party nodded repeatedly:

“No problem, I will tell them more seriously,”



“They are all afraid of me,”

“And they will definitely not dare to violate the regulations.”