

The Charismatic Charlie Wade Chapter 3981

charlie looked at Bernard Elnor and smiled slightly: “Mr. Elnor, our boss asked me to come and recommend some Chinese antique books to you. Look at what you are more interested in. The price is higher. I will definitely give you a certain discount.”

Bernard Elnor did not expect that two people came to sell things, and suddenly asked with a look of surprise: “What do you mean? Are you still doing door-to-door sales?”

charlie nodded and smiled, and said, “Yes, and it’s a private customized door-to-door sale that is specifically for you.”

After that, charlie beckoned to Zhang Ermao next to him, and said, “Come on, Zhang Ermao, take out all your treasured good things and show them to Mr. Erno!”

Zhang Ermao hurriedly spread out the big bag he had just now directly on the ground.

Zhang Ermao usually set up a stall, and he used a large tablecloth with a lot of odds and ends on it.

If it is windy or rainy, or if a buyer comes to settle accounts after the fall, it can directly grab the four corners of the tablecloth, flick it on the shoulder, and run away.

Moreover, after the limelight passed, the package was thrown on the ground, and the business could start immediately.

It can definitely be regarded as a must-have item for home travel and setting up stalls.

Bernard Elnor didn’t expect that he traveled a long way to participate in such a high-strength Rejuvenation Pill auction, only to encounter such a low door-to-door sales promotion.

He pointed to the ragged place of Zhang Ermao, frowned and said, "What kind of rubbish is this..."

charlie smiled and said: "They are all priceless antique books."

"What?!" Bernard Elnolden pointed to a bronze wine bottle and asked: "This bronze cup has broken legs. Take a closer look. It's all plastic!"

Zhang Ermao looked down, panicked, and quickly said to charlie in a low voice: "Master wade...this...the quality of this batch of goods is not very good. It is probably because I just packed it together in such a brainstorming manner and accidentally put it together. It smashed..."

After speaking, he asked charlie: "Master wade, this old foreign man is good enough, what should I do now that he is exposed..."

When Zhang Ermao came out to be kidnapped, he was most afraid of being exposed on the spot or being caught on the spot.

Buying and selling is about buying and leaving, and all the time is spent before consumers pay the bill.

Therefore, in his perception, there must be no mistakes before paying the bill. Once an error occurs, it is equivalent to a complete loss of the customer.

However, charlie didn't care about these.

He directly said to Zhang Ermao: "Don't talk, let me come."

After speaking, charlie directly picked up the plastic imitation bronze wine bottle, and introduced to Bernard Elnor very seriously: "Mr. Elnor, this is a wine bottle that is engraved one by one according to our Chinese and Shang Dynasty bronze culture. , You also know that the bronzes of our country are very, very precious cultural relics, and it is absolutely impossible to circulate and sell, so we can only sell this one-to-one handicraft to you foreign friends."

After speaking, charlie pointed to the missing corner and explained: "Look, the reason why we use plastics as raw materials is to respond to energy conservation and environmental protection, as well as the global concept of carbon neutrality and carbon peaking. Look Plastics seem to be worthless, but they are all made of biodegradable materials and do not pollute the environment. They are absolutely green crafts."

Having said that, charlie continued: "Under normal circumstances, we are going to sell this product for 18 million, but you have also seen that it has now become a defective product, so I will give you a certain discount. , 17.88 million you take it away!"